

# **ALUFLEXPack AG**

short presentation of Aluflexpack Group

July 2019



# ALUFLEXPACK AG (Aluflexpack Group)

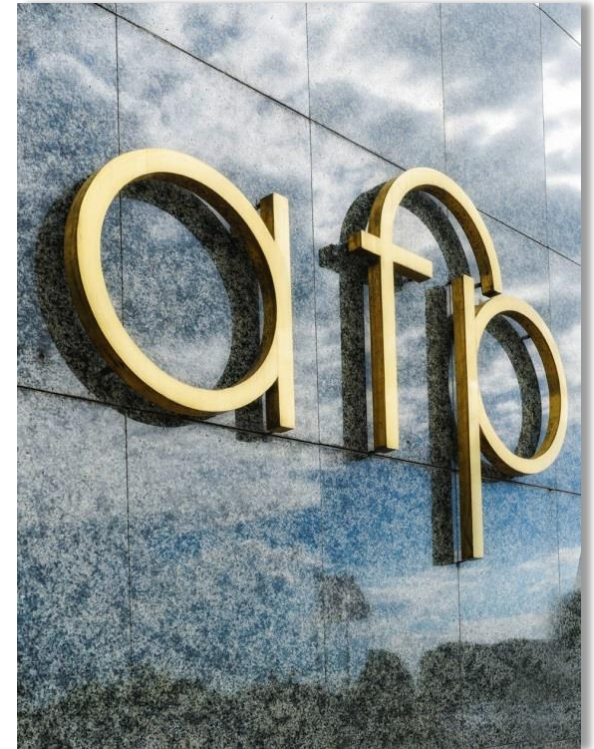
ALU  
FLEX  
PACK

**The Aluflexpack Group** – international manufacturer of state-of-the-art flexible packaging for over 35 years!

The Aluflexpack Group is an independent and competitive group successfully supplying bespoke packaging to leading European manufacturers and global brands.

**Since November 2012 member of Montana Tech Components AG** Group which is aiming at strengthening and further utilising its aluminium expertise and on its way to become one of the leading European players in the packaging industry.

**Since June 28th Aluflexpack Group successfully started with trading of new shares on the SIX Swiss Exchange**, which confirms our commitment to fairness, transparency and sustainability and assures continuous development.



More information:

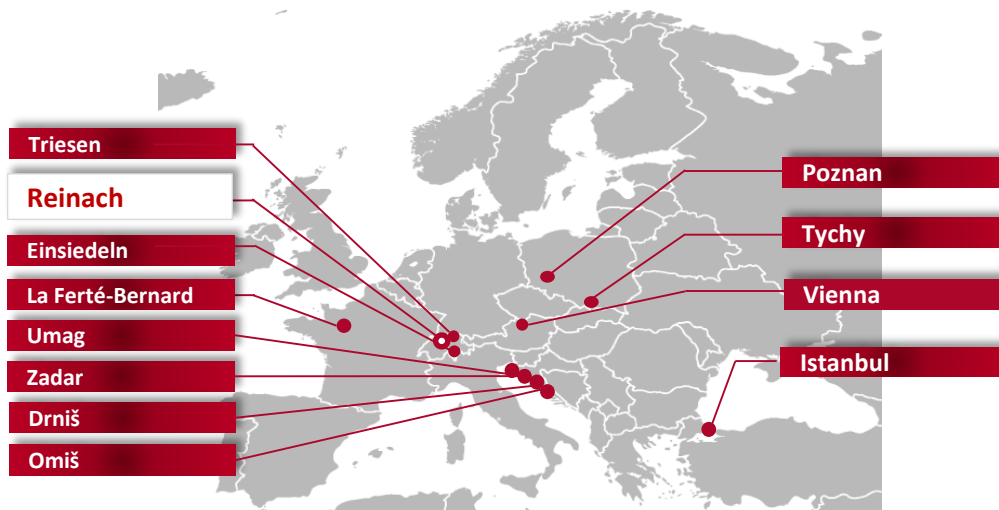
<http://www.montanatechcomponents.com>

# Montana Tech Components: worldwide active industrial group

AEROSPACE COMPONENTS			ENERGY STORAGE	METAL TECH	INDUSTRIAL COMPONENTS
<b>UAC</b>	<b>UACE</b>	<b>Alu Menziken Extrusion</b>	<b>VARTA</b>	<b>Alpine Metal Tech</b>	<b>Aluflexpack Group</b>
Anaheim, Canton; USA	Dumbravita; Romania	Menziken, Reinach; Switzerland	Ellwangen; Germany	Regau, Austria	Croatia: Zadar, Umag, Drniš, Omiš; Poland: Tychy, Poznan Turkey: Istanbul France: La Ferté Bernard Switzerland: Einsiedeln



# Aluflexpack Group – sites



- **ALUFLEXPACK AG**
  - Group HQ in **Reinach, CH**
- **AFP Group**
  - Administration and Sales in **Vienna, AT**
- **Aluflexpack Novi**
  - Production plants, Administration, Sales in **Drniš, Zadar, Umag, HR**
- **Aluflexpack Polska**
  - Administration and Sales in **Poznań, PL**
  - logistic hub **Tychy, PL**
- **Arimpeks Turkey**
  - Administration, Sales and production plant **Istanbul, Gebze, TU**
- **Eliopack France**
  - Administration, Sales and production plant **La Ferté-Bernard, FR**
- **Omial Novi**
  - Production plant in **Omiš, HR**
- **Process Point Service**
  - Administration and Sales in **Triesen, LI**
  - Production plant **Einsiedeln, CH**



# New member of Aluflexpack Group – Arimpeks Turkey



## GENERAL INFO

- Company founded in 1987
- Member of the Aluflexpack Group since October 2018
- Production area cca 6.000 m<sup>2</sup>
- Production capacity 2.500 t
- Over 80 employees

## PRODUCTION HIGHLIGHTS

### PRODUCT RANGE:

Blister foil, flexible packaging, conversion of aluminium and plastic materials; **focused on the Pharmaceutical and Human Food industry.**

### PRODUCTION PROCESSES:

Rotogravure and digital printing, laminating, slitting and embossing.

## MARKET AND CUSTOMER HIGHLIGHTS

**Arimpeks fits perfectly in the Aluflexpack Group, also because it shares the same core values: customer focus and high product quality!**

Arimpeks has long lasting business relationship with leading companies in their target markets and these will benefit from the new offerings and possibilities through the membership to the Aluflexpack Group.

# Aluflexpack on the SIX Swiss Exchange

- As part of the IPO process, Group has issued new shares and thereby ensured Company's capital increase while the Montana Tech Components Group (MTC) will stay majority shareholder and owner and assure continuity and stability in the strategy and development.
- The Company will use the proceeds for investments aiming at increase of efficiency and existing production capacities as well as internationalization of its manufacturing footprint.



# Value chain

ALU  
FLEX  
PACK

## SERVICES



From an **idea** to the final product: we provide basic materials research, comprehensive product development, design services and pre-press work.

## CONVERTING



The **depth of our value chain** assures excellent quality of the final product: we lacquer, print, extrude and laminate functional layers on the base material.

## PRINTING



Our **state of the art** printing machines allow fantastic print in roto and flexo-print on Aluminium, plastics and paper and in addition allows numerous design options and effects.

## FINISHING



We deliver final products well packed and **to customers specification**: individual lids stacked, reels, sheets, bags, pouches, sachets, ...

## QUALITY



Our laboratories and **sophisticated quality control** and assurance equipment and procedures assure highest possible quality and reliability of our suppliers.

The AFP Group has over 35 years of experience in converting native aluminium and plastic foils to high-quality final products: we laminate, lacquer, extrude, print, slit, emboss, punch and form aluminium and plastics to sophisticated flexible packaging.



# Production plants and logistics hub

## Aluflexpack Novi Drniš



Specialized in lacquering and coextrusion – production of semifinished and final products for selected industries:



## Aluflexpack Novi Umag



Specialized in flexible packaging – rotogravure printing and laminating, wax coating and laminating; production of final products for selected industries:



## Aluflexpack Novi Zadar



Aluminium converting using UV-flexo and conventional flexo print; production of final products for selected industries:



## Aluflexpack Polska



Logistics hub for all product types and industries.



## Arimpeks Turkey



Production of flexible packaging, converting aluminium and plastic materials; production of final products for selected industries:



## Eliopack France



Specialized in flexible packaging – converting aluminium and plastic materials using rotogravure and flexo printing and laminating; production of final products for selected industries:



## Omiat Novi Omiš



Specialized in sterilized foils – lamination, lacquering, oiling and alu-container forming; production of final products for selected industries:



## Process Point Service



Specialized in alu container forming for Pet Food and Human Food industry; production of final products for selected industries:





# Production plants and processes

	CONVERTING		PRINTING	FINISHING		
	COEXTRUSION COAT./LAMINAT.	LACQUERING LAMINATING	ROTO CONVENTIONAL/ UV FLEXO /DIGITAL	SLITTING	PUNCHING	FORMING EMBOSSING
Aluflexpack Novi Zadar			✓	✓	✓	✓
Aluflexpack Novi Umag		✓	✓	✓		✓
Aluflexpack Novi Drniš	✓	✓	✓	✓		
Arimpeks Turkey		✓	✓	✓		✓
Eliopack France		✓	✓	✓	✓	✓
Omial Novi Omiš		✓		✓	✓	✓
Process Point Service					✓	✓

# Industries

**ALU  
FLEX  
PACK**

## COFFEE & TEA



## CONFEC-TIONERY



## DAIRY



## OTHER FOOD



## NON FOOD



## PET FOOD



## PHARMA-CEUTICALS



### COFFEE AND TEA

- Cups
- Lids
- Flexible packaging

### CONFECTIONARY

- Al foil
- Flexible packaging
- Lids

### DAIRY

- Al foil
- Lids
- Flexible packaging
- Pouches (material, finished)

### OTHER FOOD

- Al foil
- Flexible packaging
- Containers
- Lids
- Pouches (material, finished)

### NON FOOD

#### Cosmetics-Deterdents-Personal care

- Flexible packaging
- Pouches (material, finished)

#### Tobacco

- Wrapping (Inner liner, inner frame)

#### Technical

- Al foil
- Flexible packaging

### PET FOOD

- Al foil
- Containers
- Lids
- Pouches (material, finished)

### PHARMACEUTICALS

- Al foil
- Flexible packaging

# Coffee and Tea – excerpt



PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
COFFEE	REEL	PP coex/PAP/PP coex, PET/AL/PE, PET/PP metallized/PP, PET/PET metallized/PE
COFFEE	REEL(LIDDING FOIL)	AL



# Confectionery industry – excerpt



PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
HARD SWEETS AND TOFFEES	REEL	wax coated PAP Cellophane, NC or PVdC lacquer PE-HD metallized, PET metallized AL/wax/PAP, AL/wax/PAP/wax
CHOCOLATE SWEETS AND CHOCOLATES	REEL	AL with heat sealable lacquer, one sided or two sided AL/wax/PAP
BISCUITS, WAFERS, ROLLS, CHOCOLATE COATING, SNACKS	REEL	Various laminations with heat sealable lacquer or cold seal in register

# Dairy industry – excerpt



PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
<b>DESSERTS, YOGURTS, SPREADS, LIDS FOR HDPE, GLASS AND CERAMICS BOTTLES AND JARS</b>	REEL	Al foil with heat sealable lacquer, sealable against: PS, PP, PS/PP, PE, PET, PVC AL/PET with heat sealable lacquer, PAP/PET met with heat sealable lacquer, sealable against PS, PP, PE, APET, PVC AL converted in coextrusion process sealable against PP, PS, HDPE, APET, CPET, PVC, PE
	LIDS - embossed, plain	Al foil with heat sealable lacquer, sealable against: PS, PP, PS/PP, PE, PET, PVC AL converted in coextrusion process sealable against PP, PS, HDPE, APET, CPET, PVC, PE
<b>CHEESE</b>	REEL	Al foil with heat sealable lacquer, one sided or on both sides PA/PE, PET/PE, PET/AL/PE, AL/WAX/PAP
<b>COFFEE CREAM</b>	REEL	Al foil with heat sealable lacquer, sealable against: PVC AL/PET with heat sealable lacquer, sealable against: PS, PS/PP
<b>BUTTER</b>	REEL	Al foil/wax/PAP, AL/PP

# Non Food industry – excerpt



PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
CIGARETTES – INNER LINER	REEL	AL/PAP, PAP, PAP metallized
CIGARETTES – INNER FRAME	REEL	PAP
NOTEPAD SPONGES	REEL	OPP/OPP OPP coated/OPP coated
COSMETIC PRODUCTS	REEL	PET/AL/PE PET/AL/PET/PE OPP/PE PET/PAP/PE/AL/PE PET/PAP/PE/AL/PE PET/PAP/PE/AL/Surlyn PAP/PE/AL/Surlyn



# Other Food industry – excerpt



PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
JAM, PATÈ, COMPOTE	REEL (LIDDING FOIL)	1. AL foil with heat sealable lacquer, sealable against : <ul style="list-style-type: none"> <li>plastic films PP, PS, PVC, PET;</li> <li>containers - lacquered AL with PET, PVC;</li> <li>containers - AL laminated with PP</li> </ul> 2. AL converted in coextrusion process sealable against PP, PS, HDPE, APET, CPET, PVC , PE
	CONTAINERS	AL lacquered containers with heat sealable lacquer, sealable against PET, PVC AL laminated containers with PP film
WET AND DRY PRODUCTS	STAND UP POUCHES (retort and non retort)	PET/AL/PP PET/AL/PA/PP, PET/AL/PE, PET/PET metallized/PE....
	REEL	PET/PE PET/AL/PE
SAUSAGES, DRIED MEAT PRODUCTS	REEL	PET PVdC/PE ; PA/PE; PET/AL/PE
SAUCES	REEL	PET/PE ; PET/AL/PE, PET pvdc/PE
SOUP CONCENTRATES, FOOD ADDITIVES, INSTANT MEALS, BABY FOOD	REEL	AL/PAP/PE ; PAP/AL/PE ; PET/AL/PE AL/wax/PAP/PE ; PAP/PE
	REEL	AL with heat sealable lacquer, sealable against PVC...
	LIDS	AL converted in coextrusion process sealable against PP, PS, HDPE, APET, CPET, PVC, PE
INSTANT DRINKS	REEL	PET/AL/PE
	REEL	PAP/AL/PE, PET/AL/PE, PET/PET metallized/PE

# Pet Food industry – excerpt

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PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
PET FOOD	REEL LIDS CONTAINERS	AL laminated 80my – 120my AL/PP coextruded 50/25 – 80/25
WET AND DRY PRODUCTS	STAND UP POUCHES (retort and non retort)	PET/AL/PP PET/AL/PA/PP PET/AL/PE PET/PE PET/PET metallized/PE

# Pharmaceuticals industry – excerpt

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PRODUCTS	DELIVERY FORM	TYPE OF FLEXIBLE PACKAGING
TABLETS, ORAL SUSPENSIONS	REEL	AL, soft-hard, with heat sealable lacquer, sealable against: PVC, PVdC, PS; DMF num. 19868  AL/PE PAP/AL/PE PAP/PE/AL/PE
LIQUID, PASTE (suppository, cream...)	REEL	PET/PE PET/PET/PE PET/AL/PET/PE OPP/PE PAP/PE/AL/Surlyn OPP/OPP PAP/AL/heat sealable lacquer PET/PAP/AL/heat sealable lacquer PVC/PE



# Our international certificates

## AFP NOVI – PLANT DRNIŠ, UMAG AND ZADAR:

- ISO 9001:2015 and HACCP
- ISO 14001:2015
- BRC – plant Drniš, Umag and Zadar
- DMF 19868 blister foil – plant Zadar
- ISO 15378:2011 – pending, plant Zadar 2019

## PLANT ARIMPEKS TURKEY

- ISO 9001:2015
- BRC

## PLANT ELIOPACK, LA FERTÉ BERNARD

- ISO 9001:2015
- ISO 15378:2011
- ISO 22000:2005
- BRC

## PLANT OMIAL NOVI, OMIŠ:

- ISO 9001:2015
- ISO 14001:2015
- BRC

## PLANT PROCESS POINT SERVICE, EINSIEDELN

- ISO 9001:2008
- BRC

**All certificates performed by  
leading auditing institutions**



**We are socially responsible and environmentally friendly: the electrical energy we use in all our plants is generated solely from renewable sources!**



## Our clients (excerpt)





# AFP – here for You!

**A L U  
FLEX  
PACK**



## CONTACT INFO:

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### GENERAL INFO:

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